

Harcourts

Harcourts Queensland

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Col Kidson
Harcourts Mudgeeraba
1/58 Railway Street
MUDGEERABA QLD 4213

Dear Col,

Frequently I write letters of congratulations to you as you maintain your position as a top performer in real estate. It becomes more and more difficult to find the words to compliment you on your level of commitment to your clients and customers.

Not only have you consistently achieved the **Top Ten Percent** position in the Harcourts Group, you have now attained Harcourts most coveted "**DIAMOND PIN**" award, an award which represents more than **fifty million dollars** of settled sales.

Whilst the sales dollar value of your achievement is impressive, far more important is the number of past clients who continually seek you out when a real estate decision is required and recommend you to their associates and friends. You cannot buy repeat business or referrals; you have to earn them.

Your success clearly demonstrates your extremely high level of commitment to help others achieve their objectives. Your personal success, focus and commitment places you amongst the top of the real estate industry consultants anywhere.

Col, we're proud to have you as part of the Harcourts team.

Yours sincerely,

Harcourts Queensland Pty Limited



Brendan Whipps
Chief Executive Officer
Harcourts Queensland Pty Ltd