

# Prepare Your Home For Sale

Presentation is everything... and is often what sells the emotional appeal of a property. Ensuring your home is best presented to a prospective buyer is paramount! To guarantee a smooth preparation I have prepared a list of recommended tips to ensure your home is looking its absolute best to achieve a top sale price in today's market.

## Make Minor Repairs

- Replace cracked floor or counter tiles
- Repair holes in walls
- Fix leaky taps
- Fix doors that don't close properly, kitchen drawers that jam and ensure door handles turn and lock smoothly
- Consider painting your walls neutral colours, especially if you have grown accustomed to colourful walls
- Replace burnt out light bulbs

## Internal Presentation

- The kitchen is the hear and hub of the home - give it your all de-clutter kitchen bench tops
- Thin out any linen cupboards
- Remove any fridge magnets and items from the front of the fridge
- Dust all light fittings and wash all exhaust fans
- Consider having the carpets professionally cleaned
- Put kinck-knacks into boxes and out of sight
- Remove any excess furniture
- Wash all windows
- Polish bathroom mirrors and shower glass
- Vacuum
- Dust furniture and ceiling fan blades
- Air freshener will add an inviting aroma to any home
- Clean out any pet smelling areas

## External Presentation

- Spruce up the front door and entrance. Buy a new door mat and perhaps a few pot plants
- Mow the lawns, remove weeds and mulch any garden beds
- Remove any leaves or sticks from the gutters
- High pressure clean any paving and patio areas
- Remove any cobwebs
- Ensure all gates are working well
- Ensure visitors can clearly read your house number